



STATE OF INDIANA

Eric J. Holcomb, Governor

DEPARTMENT OF ADMINISTRATION
Procurement Division
402 W Washington Street, Room W468
Indianapolis, Indiana 46204
317 / 232-3053

Award Recommendation Letter

Date: February 20, 2024

To: L. Erin Kellam, Deputy Commissioner, Procurement Division
Indiana Department of Administration

From: Teresa Deaton-Reese, CPPB, CPPO, Procurement Consultant
Indiana Department of Administration

Subject: Recommendation of Award for 665-24-78448; Satellite Services for Indiana Department of Correction (IDOC),
Madison and Wabash Correctional Facilities

Estimated Amount of a four (4) year contract: \$291,889.32

Based on the State’s evaluation of responses received for negotiated Bid, 665-24-78448, Buford Satellite Systems, LP is recommended for award to provide Satellite Services for IDOC, Madison and Wabash Facilities. Terms of the award recommendation are outlined in this letter.

The State of Indiana received proposals from one (1) bid:

- **Burford Satellite Systems, LP**

Bid Summary

The solicitation was issued as a negotiated bid for a contract for satellite services.

The proposal was evaluated by IDOA and IDOC, Madison and Wabash Correctional Facilities according to the criteria established in the bid documents and respondent met all required and requested specifications.

Award Summary

The table below outlines the award summary for 665-24-78448:

Respondent	Total Evaluation Amount	Preferences	Total Award Amount	Award
Burford Satellite Systems, LP	\$291,889.32	N/A	\$291,889.32	All Services

During the course of evaluation, the State scrutinized the proposal to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the proposal and awarded in accordance with the requirements set forth in the published process and pursuant to Indiana law.

Type of Award

The State intends to establish a contract for a period of four (4) years.